



Optimising Corporate Travel Through Expert Consultancy

NL Consulting & Solutions is headed up by Natalie Barfield, an experienced consultant with specific expertise in agency operations, TMC technology, process optimisation and the client experience. Natalie has worked in both commercial and operational roles for independent and global TMCs, an online booking tool and a GDS. Natalie has also performed outsourced Travel Manager roles and managed complex global TMC implementations, providing valuable client-centric perspective.



We understand your challenges and know how to solve them.

How We Help:

DATA + REPORTING	Diagnose reporting issues and fix inconsistent data. Comprehensive data strategy review/audit.	
AGENCY ECOSYSTEM	Full end-to-end review of workflow to optimise productivity. Redesign of processes and automation for maximum ROI.	
SUPPLIERS + SYSTEMS	Evaluation of suppliers + sourcing and implementation. Full project management to effectively manage change.	
CLIENT EXPERIENCE	Streamline the client onboarding experience. Optimise your Account Management strategy.	
CLIENT SOLUTIONS	Strategic review of client-facing tools, payment and technology. OBOT optimisation and implementation solutions.	

Technology & Solution Expertise

We bring knowledge and hands-on experience of a wide range of platforms and suppliers, including: **Travelogix, Midoco, Dolphin, Umbrella, Vibe, Atrii, Cytric, Concur, Evolvi, Trainline, Trava, iQCX, Magnatech, Conferma, AirPlus, Nium, WEX, Amadeus, Sabre.....and many more**

Why Partner With Us?

- ✓ Keep momentum on projects without impacting your daily work
- ✓ Seamless collaboration with your team
- ✓ Expert at managing change within the agency environment - and with your clients!
- ✓ Unique Travel Manager insight including stakeholder priorities, communication and governance
- ✓ Extensive industry experience and supplier/system knowledge